

Omnio's Commitment to Focus on Growth and Innovation

At Omnio Group, 2024 has been a transformative year focused on growth, operational excellence, and pushing the boundaries of innovation in banking-as-a-service. With improved financial results and a strategic leadership transition, we've strengthened our foundation for future success while reaffirming our commitment to delivering exceptional value to our clients and partners.

In July 2024 we marked a transition in leadership as we bid farewell to Stefano Andreani as CEO of Omnio Group. Stefano's tenure was defined by transformative change. Joining in April 2023, he faced the daunting task of reorganising and restructuring the Group within a tight 16-month timeline. Through his leadership, Omnio has become a leaner, more agile organisation, primed for its next phase of growth.

The 2023 audited financial statements of the three U.K. companies in the Omnio Group revealed an improvement in all key metrics compared to the previous year. Revenues increased by 47% compared to 2022, while the total operating expenses decreased by 45%, highlighting the company's commitment to operational efficiency and profitability. The principal shareholder, DDM Debt AB, also reaffirmed its support, underscoring confidence in the company's future prospects.

Q3 results for 2024 confirm the positive trend, with revenues increasing by 25% and the operating loss decreasing by 73% compared to the same period of 2023.

Stefano's impact extends far beyond financial results. His vision and dedication set a foundation of strength and focus, and his belief in the extraordinary talent of the Omnio team has been instrumental in driving our shared success. As he hands over the reins to our new CEO, Jay Mistry, we extend our deepest gratitude to Stefano for his leadership, commitment, and the transformative legacy that he leaves behind. Stefano's contributions have paved the way for our future success, and we wish him all the best in his next chapter.

Looking Ahead

With Jay Mistry now at the helm, Omnio Group is poised for the next phase of its journey. Having been with us since 2021, Jay has played a pivotal role in shaping our strategic direction and growth. His extensive experience in banking and payments brings valuable insight as we continue to innovate and scale our offerings.

The next phase ahead promises to be an exciting one. Building on the strong momentum of 2023 and 2024, we are ready to take bold steps forward, supported by the collective effort of our talented team and the confidence of our partners. Together, we look forward to exploring new opportunities, deepening our industry impact, and delivering even greater value to our clients.

Jay Mistry

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Jay Mistry
CEO Omnio Group Limited

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Matthew Dörner
Chairman Omnio Group Limited